

# Global Business Development

## Trade Partner Profile



Germany	Trade Partner Rank: 10								
<p>Germany is a federal republic consisting of 16 states, including the free states of Bavaria and Saxony. It is located in Central Europe—bordering the Baltic Sea and the North Sea, between the Netherlands and Poland, south of Denmark. Its capital is Berlin. Slightly larger than Montana, and is the second most populous European country after Russia with 82,329,758 residents.</p> <p>Germany has the fifth largest economy in Europe. It is among the world's largest and most technologically advanced producers of iron, steel, coal, cement, chemicals, machinery, vehicles, machine tools, electronics, food and beverages, shipbuilding and textiles. The country's export-oriented economy has proved a disadvantage in the context of weak global demand.</p>									
<p><b>Nevada Exports to Germany:</b></p>	<table border="1"> <tr> <td>2006</td> <td>\$102,380,545</td> </tr> <tr> <td>2007</td> <td>\$88,827,642</td> </tr> <tr> <td>2008</td> <td>\$93,759,913</td> </tr> <tr> <td>2009</td> <td>\$76,314,192</td> </tr> </table>	2006	\$102,380,545	2007	\$88,827,642	2008	\$93,759,913	2009	\$76,314,192
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<p><b>Primary Nevada Exports:</b> <i>(In descending rank by export value)</i></p>	<ol style="list-style-type: none"> <li>1. Measuring and checking instruments, appliances and machines</li> <li>2. Gas turbine parts</li> <li>3. Siliceous fossil minerals</li> <li>4. EIC, processors and controllers</li> <li>5. Optical, photographic, measuring and checking instruments</li> <li>6. Lithium carbonates</li> <li>7. Lithium oxide and hydroxide</li> <li>8. Titanium and articles thereof</li> <li>9. Other articles of nickel</li> <li>10. Jewelry and parts thereof of precious metals</li> </ol>								
<p><b>NV Companies Exporting to Germany:</b></p>	<p>American Pacific Corporation (Las Vegas)—Specialty chemical manufacturer; American Pet Diner (Eureka)—Manufacturer of premium hay products, supplements, pellets, and treats for rabbits, guinea pigs, chinchillas, rodents and other small animals; Ametherm, Inc. (Carson City)—NTC and PTC thermistors; Applied Photonics Worldwide (Reno)—Nanotechnology; Aviel Electronics, Inc. (Las Vegas)—Design and manufacture coaxial connectors; Bally Technologies, Inc. (Las Vegas)—Creates key competitive advantages for casinos; Benson Polymeric (Sparks)—Columns and resins for high performance liquid chromatography; Bruce Industries, Inc. (Reno)—Manufactures aircraft lighting and work lights; CareBorne, Inc. (Reno)—Crutch Design and Sales; Clareblend, Inc. (Reno)—Electrology, Skin Care Equipment; Clear Choice, Inc. (Las Vegas)—Distributes cleaning products; ClothDesign, Inc. (Las Vegas)—Lingerie, undergarments; Comstock Cards, Inc. (Reno)—Adult humor greeting cards; Coral LLC (Incline Village)—Coral Calcium - Above Sea Natural Minerals Finished products, raw material; D.E. Bently (Minden)—Services, instrumentation, and bearings for machinery asset management; Dura-Bond Bearing Company (Carson City)—Auto engine parts; Elform Inc. (Wadsworth)—Wholesale distributor for electronic components; Fortifiber Corporation (Reno)—Paper manufacturer/converter; Frontline Systems, Inc. (Incline Village)—Optimization software; Gambler's Book Shop (Las Vegas)—Independent retailer of gambling books; Hamilton Company (Reno)—Scientific research supplier; Heller Laboratories (Sparks)—Medical instruments for hospital laboratories; Infrared, Inc. (Reno)—Infrared and thermal imaging cameras and surveillance systems; Kloehn Inc. (Las Vegas)—Manufacture of fluidic components and subassemblies; Legend, Inc. (Sparks)—Products &amp; services for geology, prospectors, mining, metallurgy assaying, environmental &amp; geotechnical; Micromanipulator Company, Inc. (Carson City)—Diagnostic test equipment for the semi conductor industry; Natel (Carson City)—Micro Electronic products; Nutri Pharmaceuticals Research, Inc. (Las Vegas)—Manufacturer of food ingredients; Patagonia, Inc. (Reno)—Technical outerwear and sportswear; PolyPhaser Corporation (Minden)—Lighting protection systems; Precision Rolled Products, Inc. (Reno)—High temperature alloy metal; RAMAC Industries, Inc. (Minden)—Replacement parts for Volvos and Saabs; Screen Printing Systems, Inc. (Sparks)—Screen Printing; Sumaco (Las Vegas)—Mining equipment, airplane equipment, Hydraulics, Solar &amp; Wind Power, Spanish Paella Pans, Propane; Ultra Light Manufacturing Company (Las Vegas)—Manufacturer motion picture lighting equipment; Vinyl Products Manufacturing (Carson City)—Manufacturer of Waterbeds.</p>								
<p><b>Germany Imports from U.S:</b> <i>(In descending rank by import value)</i></p>	<p>Germany imported \$1.232 trillion worth of foreign goods last year including machinery, vehicles, chemicals, foodstuffs, textiles and metals.</p> <p>Leading suppliers to the German market were Netherlands 12.5%, France 8.3%,</p>								

	Belgium 7.5%, China 6.2%, Italy 5.7%, UK 5.4%, Austria 4.3%, Russia 4.2%, US 4.2% (2008).
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<b>Consulate Office (NV Jurisdiction):</b>	Consul General Wolfgang Drautz The Consulate General of the Federal Republic of Germany 6222 Wilshire Blvd., Suite 500 Los Angeles, CA 90048 Phone: (323) 930 2703 Fax: (323) 930 2805
<b>Trade Office (NV Jurisdiction):</b>	Invest in Bavaria <a href="http://www.invest-in-bavaria.de/en/home/">http://www.invest-in-bavaria.de/en/home/</a>
<b>Foreign-owned Companies in NV:</b>	Boehringer-Ingelheim (Reno)—Distributor of pharmaceuticals Kassbohrer All Terrain Vehicles (Reno)—Manufacturer of snow grooming tractors Thyssen Krupp (Reno)—Manufacturer of titanium and nickel based alloys Sarstedt (Sparks)—Distributor of medical and scientific instruments Veka West (Reno)—Manufactures extruded vinyl windows
<b>Renewables:</b>	Germany's renewable energy sector is among the most innovative and successful worldwide. Nordex, Repower, Fuhrländer and Enercon are wind power companies based in Germany. SolarWorld, Q-Cells and Conergy are solar power companies based in Germany. These companies dominate the world market.  Every third solar panel and every second wind rotor is made in Germany, and German turbines and generators used in hydro energy generation are among the most popular worldwide.  Nearly 800,000 people work in the German environment technology sector; an estimated 214,000 people work with renewables in Germany, up from 157,000 in 2004, an increase of 36 percent.  Germany's main competitors in solar electricity are Japan, the US and China. In the wind industry it is Denmark, Spain and the US.
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