

Global Business Development

Trade Partner Profile



Canada		Trade Partner Rank: 2						
<p>Canada, conterminous with the United States, has developed economically and technologically on parallel with its neighbor to the south. Canada became self-governing in 1867, but retains ties to the British Crown. The country has 10 provinces and 3 territories, and its capital is Ottawa.</p> <p>Canada resembles the U.S. in its market-oriented economic system, pattern of production, and affluent living standards. Since World War II, the impressive growth of the manufacturing, mining, and service sectors has transformed the nation from a largely rural economy into one primarily industrial and urban. The 1989 US-Canada Free Trade Agreement and the 1994 North American Free Trade Agreement touched off a dramatic increase in trade and economic integration with the U.S. its principal trading partner. In 2007, the Nevada-Canada bilateral trade partnership total \$1.5 billion. An estimated 61,250 Nevada jobs are supported by Canada-U.S. trade.</p> <p>Canada is the U.S.'s largest foreign supplier of energy, including oil, gas, uranium, and electric power. Given its great natural resources, skilled labor force, and modern capital plant, Canada enjoyed solid economic growth from 1993 through 2007. Buffeted by the global economic crisis, the economy dropped into a sharp recession in the final months of 2008, and Ottawa posted its first fiscal deficit in 2009 after 12 years of surplus. Canada's major banks, however, emerged from the financial crisis of 2008-09 among the strongest in the world, owing to the country's tradition of conservative lending practices and strong capitalization.</p>								
Nevada Exports to Canada:	<table border="0"> <tr> <td>2007</td> <td>\$797,750,651</td> </tr> <tr> <td>2008</td> <td>\$940,985,460</td> </tr> <tr> <td>2009</td> <td>\$795,701,499</td> </tr> </table>	2007	\$797,750,651	2008	\$940,985,460	2009	\$795,701,499	
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Primary Nevada Exports: <i>(In descending rank by export value)</i>	<ol style="list-style-type: none"> 1. Copper Ores and Concentrates 2. Coin/Token Operated Games (excluding bowling alley equipment, parts and accessories) 3. Portable Digital Automatic Data Processing Machines Not > 10 Kg 4. Food Preparations NESOI 5. Taps Cocks Etc F Pipe Vat Inc Thermo Control NESOI 6. Electronic Integrated Circuits, NESOI 7. Newspapers, etc. (appearing less than 4 times per week) 8. Civilian Aircraft, Engines, and Parts 9. Articles of Wood, NESOI 10. Passenger Vehicles, Spk-Ig Int Com Rcpr P Eng > 3000 CC 							
NV Companies Exporting to Canada*:	<p>Skagen Designs, Ltd.; ACH Foam Technologies, Inc.; Adrienne Electronics Corporation; AIQ Systems; Aldor Electronic Services; Altair Nanotechnologies Inc.; American Pacific Corporation; American Reeling Devices, Inc.; Anachemia Science; Analytical Instrumentation; Aqueous Labs, Inc.; Armand Manufacturing, Inc.; Asahi Seiko USA, Inc.; Astromec, Inc.; Athena Brands Inc.; Aviel Electronics, Inc.; Bally Technologies, Inc.; Banner Outlet; Barrick Goldstrike Mines, Inc.; Bear Paw Magnetic Tools, Inc.; Bulbman; Card Player Media, LLC.; CareBorne, Inc.; Carpad, Inc.; Carter & Burgess, Inc.; Castelli USA; Clareblend, Inc.; Clear Choice, Inc.; ClearSat; Coker Equipment Company; Colorite Plastics Company; Comstock Cards, Inc.; Crestwood Cutter, Inc.; Custom Deco West; D-7 Manufacturing, Inc.; DM Productions; Davidson's, Inc.; Dura-Bond Bearing Company; Duraflex International Company; Elform Inc.; FallLine Corporation; First Security Bank; Fort Dearborn Company; Frontline Systems, Inc.; Gambler's Book Shop; GameTech International, Inc.; Geothermal Development Associates; Globe Turbocharger; Gold Hill Publishing Inc.; Gopher Products Corporation; Granberry Supply Corporation; Graphics 2000; Griffin Transport Services; Haws Corporation; Heavy Equipment Parts Company; HNE Equipment Services; IGT Systems; International Aerospace Products; International Game Technology; J.S. Products, Inc., STEELMAN; JV Western Distribution, Inc.; Kalco Lighting; Kennametal, Inc.; Kerr-McGee Corporation; LSP Products Group, Inc.; MBI, Inc.; Marathon Equipment Company; McKernan, E.J. Company; Microflex Corporation; Moltan Company; Nafco Industries Inc.; Natel; NC Auto Parts; PanaVise Products, Inc.; Patagonia, Inc.; Pegasus Food Machinery Corporation; Quoin International, Inc.; Ranpak Corp.; Reade Advanced Materials; Reliance Parts Corp.; Richard Tell Associates, Inc.; RJI International Corporation; RMAX, Inc.; Rokat-Reddi, Inc.; Rolladen Rolling Shutters; SAFE Encasement Systems; Screen Printing Systems, Inc.; Sierra Racing Products; Sinclair Imports; Sliiger Designs; Sortco, Inc.; Sylvan America, Inc.; Taiyo America, Inc.; Tricon Metals & Service, Inc.; Tripp Plastics; Ultra Light Manufacturing Company; Universal Urethane, Inc.; US Foods/Winnemucca Farms, Inc.</p> <p><i>*The Nevada Exporters Database is voluntary and does not include all companies involved in exporting.</i></p>							
Canada Imports from U.S.: <i>(In descending rank by import value)</i>	<p>Canada imported \$ 305.2 billion worth of foreign goods last year including machinery and equipment, motor vehicles and parts, crude oil, chemicals, electricity and durable consumer goods.</p> <p>Leading suppliers to the Canadian market were US 52.4%, China 9.8% and Mexico 4.1% (2008).</p> <p>Canadians seeking entertainment and recreation made 937,000 visits to Nevada and spent \$769 million while in state.</p>							
NCED Trade and Investment	None							

Representatives:	
Honorary Consul to Nevada:	None
Consulate Office (NV Jurisdiction):	<p>Consul General Stewart Beck Consulate General of Canada- San Francisco 580 California Street, 14th floor, San Francisco, CA 94104, Telephone: (415) 834-3180 Fax: (415) 834-3189 Consular Services and Administration: sfran-gr@international.gc.ca</p>
Trade Office (NV Jurisdiction):	<p>Mr. Thierry Weissenburger, Consul Senior Trade Commissioner Email: sfran-td@international.gc.ca</p> <p>Ms. Tina Shih, Consul Trade Commissioner Environmental Industries, Rail and Urban Transit Email: sfran-td@international.gc.ca</p> <p>Ms. Mary-Jane Ginsberg Trade Commissioner Agricultural Technology and Equipment, Agriculture, Food and Beverages, Fish and Seafood Products Email: sfran-td@international.gc.ca</p> <p>Ms. Richa Wilson Trade Commissioner Bio-Industries, Chemicals, Health Industries, Plastics Email: sfran-td@international.gc.ca</p>
Foreign-owned Companies in NV:	<p>Quadra Mining Limited; Cirque du Soleil; Aluminum Curtainwall Systems; Anachemia Science; Bald Mountain Mines; Barrick Gold Corp.; Cortez Gold Mines; Etiquettesystems.com, Inc.; Goldcorp; Inter-Tel; Kennecott Rawhide Mining Company. Kinross Gold Corp.; Talking Book World; Turquoise Ridge; Racan Industries; Yukon-Nevada Gold Corp.</p>
Renewables:	<p>Canada has vast and varied natural resources including massive supplies of water, solar, wind and biomass. Canada has one-fifth of the world's fresh water and is surrounded by three oceans, providing nearly endless water resources. Its long coast lines and huge land mass give it some of the best wind resources on the planet. The land of the midnight sun is a natural for solar power. And forests cover 35% of Canada's land mass, the largest forested area on earth, providing a steady supply of feedstock for bio-energy.</p> <p>The country is the biggest producer of hydropower, generating 353 TWh/year, and exports 60% of its electricity. Its wind energy sector grew at an unprecedented rate of 51% between 2000 and 2006. Canada is a leader in solar air collection system development and commercialization.</p> <p>http://investincanada.gc.ca/eng/industry-sectors/renewableenergy.aspx</p>
U.S. Embassy in Canada	<p>Embassy Location: 490 Sussex Drive, Ottawa, Ontario K1N 1G8 Mailing Address: P.O. Box 866, Station B, Ottawa, Ontario K1P 5T1 Phone: [1] (613) 688-5335 Fax: [1] (613) 688-3082</p>
Other Information:	<p><i>Ottawa Citizen</i> http://www.ottawacitizen.com/ <i>Canadian Business</i> http://www.canadianbusiness.com/ <i>Business & Borders</i> http://www.embassymag.ca/</p>