

# Global Business Development

## Trade Partner Profile



| Commonwealth of Australia   |  | Trade Partner Rank: 6 |               |      |              |      |              |      |              |  |
|---|--|-----------------------|---------------|------|--------------|------|--------------|------|--------------|--|
| <p>Australia, officially the Commonwealth of Australia, comprises the mainland of the Australian continent, the island of Tasmania, and numerous smaller islands in the Indian and Pacific Oceans. Six colonies were created in the late 18th and 19th centuries; they federated and became the Commonwealth of Australia in 1901. The nation's capital city is Canberra, located in the Australian Capital Territory.</p> <p>Australia is a constitutional democracy based on a federal division of powers. The form of government used in Australia is a constitutional monarchy with a parliamentary system of government. Queen Elizabeth II is the Queen of Australia, a role that is distinct from her position as monarch of the other Commonwealth realms. The Queen is represented by the Governor-General at federal level and by the Governors at state level.</p> <p>Australia has a strong economy with a per capita GDP on par with the four dominant West European economies. Emphasis on reforms, low inflation, a housing market boom, and growing ties with China were key factors over the course of a 17-year economic expansion that ended with the recent global financial crisis.</p> <p>Australia became the first G20 country to tighten monetary policy after the crisis when the central bank raised its key rate in October 2009. In 2010, the government will focus on raising Australia's economic productivity, managing the symbiotic, but sometimes tense, economic relationship with China, passing emissions trading legislation, and dealing with other climate-related issues such as drought and devastating bushfires.</p> |  |                       |               |      |              |      |              |      |              |  |
| <b>Nevada Exports to Australia:</b>   | <table border="1"> <tr><td>2006</td><td>\$100,774,873</td></tr> <tr><td>2007</td><td>\$86,931,983</td></tr> <tr><td>2008</td><td>\$85,815,639</td></tr> <tr><td>2009</td><td>\$98,057,043</td></tr> </table>   | 2006                  | \$100,774,873 | 2007 | \$86,931,983 | 2008 | \$85,815,639 | 2009 | \$98,057,043 |  |
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| <b>Primary Nevada Exports:</b><br><i>(In descending rank by export value)</i>   | <ol style="list-style-type: none"> <li>1. Coin/Token Operated Games, Parts and Accessories</li> <li>2. Insulated Coaxial Cable</li> <li>3. Centrifugal Pumps</li> <li>4. Measuring &amp; Checking Instruments and Appliances</li> <li>5. Taps, Cocks and Thermo Controls</li> <li>6. Civilian Aircraft</li> <li>7. Reciprocating Positive Displacement Pumps</li> <li>8. Parts of Pumps for Liquids</li> <li>9. Sterile Surgical Catgut, Similar Sterile Matter</li> <li>10. Siliceous Fossil Minerals</li> </ol>  |                       |               |      |              |      |              |      |              |  |
| <b>NV Companies Exporting to Australia:</b>   | <p>ACH Foam Technologies, Inc., (McCarran) Manufactures foam; Adrienne Electronics Corporation, (Las Vegas) Manufactures and distributes professional SMPTE / NTSC and EBU / PAL time code reading and generating devices, VTR control and interface products and video switching equipment; Aldor Electronic Services, (Las Vegas) Electronic controllers and drivers to the sign industry; multi-point solid state flashers for neon or incandescent signs; Aloha Medicinal Inc, (Carson City) Medicinal Mushrooms; American Pacific Corporation, (Las Vegas) Specialty chemical manufacture; American Reeling Devices, Inc., (Dayton) Manufactures industrial hose and cable reels; Ametherm, Inc., (Carson City) NTC and PTC thermistors; Athena Brands Inc., (Gardnerville) Paints, coatings, lubricants, cleaners, M.R.O. products; Aviso Surfboards, (Minden) Design &amp; Manufacture carbon fiber surfboards; Bally Technologies, Inc., (Las Vegas) Creates key competitive advantages for casinos; Barrick Goldstrike Mines, Inc., (Elko) Mining; Barry's Bakery, (Las Vegas) Bakery; Bear Paw Magnetic Tools, Inc., (Reno) Manufacture and assemble permanent magnets that need no recharging; Benson Polymeric, (Sparks) Columns and resins for high performance liquid chromatography; Bulbman, (Reno) light bulb distributor; Cashman Equipment Company, (Las Vegas) Heavy and light equipment sales, service, rental and parts; Castelli USA, (Reno) Customized business accessories. Appointment books, journals, notebooks.; Clareblend, Inc., (Reno) Electrology, Skin Care Equipment; Colorite Plastics Company, (Sparks) Manufactures garden hoses and PVC Pellets; Comstock Cards, Inc., (Reno) Adult humor greeting cards; Cycletrol Industries, (Carson City) Manufactures odor, moisture eliminators; DBI Company, (Reno) marketing company; Davidson's, Inc., (Reno) Organic and Fair Trade Specialty Teas (Packaged, Loose and Gifts); Dura-Bond Bearing Company, (Carson City) Auto engine parts; Duraflex International Company, (Sparks); Manufacturer of Diving Boards and Diving Stands; Ebara International Corporation, (Sparks) manufacture progenic pumps; FallLine Corporation, (Reno) Manufactures polyurethane products; Fort Dearborn Company, (Sparks) Food/beverage labels; Fortifiber Corporation, (Reno) Paper manufacturer/converter; Gambler's Book Shop, (Las Vegas) Independent retailer of gambling books; Heavy Equipment Parts Company, (Reno) hydraulics and gaskets; International Game Technology, (Reno) Gaming technology; J. Hofert Co./Holly Decorations, Inc., (Sparks) Christmas lights and ornaments; Kennametal, Inc., (Fallon) Powders, carbide etc.; LSP Products Group, Inc., (Carson City) Manufactures stainless steel flexible hoses, valves, plumbing goods; Patagonia, Inc., (Reno) Technical outerwear and sportswear; Reliance Parts Corp., (Minden) Diesel Agricultural Parts; RMAX, Inc., (Fernley) High Thermal Polyiso Insulation; SAFE Encasement Systems, (Las Vegas) Manufacturer of Abatement Products for Hazardous Surfaces including</p> |                       |               |      |              |      |              |      |              |  |

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|---|---|
|   | Asbestos, Mold and Lead-Based Paint.; Skagen Designs, Ltd., (Reno) Watches; Sylvan America, Inc., (Dayton) Distribute mushroom spawns; Tyco Valves& Controls, (Reno) Manufactures valves; Ultra Light Manufacturing Company, (Las Vegas) manufacture motion picture lighting equipment; US Welding Corporation, (Carson City) Welding wire.   |
| <b>Australia Imports from U.S:</b><br><i>(In descending rank by import value)</i> | Australia imported \$160.9 billion worth of foreign goods last year including: machinery and transport equipment, computers and office machines, telecommunication equipment and parts, crude oil and petroleum products.<br><br>Leading suppliers to Australia were: China 15.4%, US 12%, Japan 9.1%, Singapore 7%, Germany 5%, Thailand 4.5%, UK 4.3%, Malaysia 4.1% (2008).  |
| <b>NCED Trade and Investment Representatives:</b>                                 | None  |
| <b>Honorary Consul to Nevada:</b>   | None  |
| <b>Consulate Office (NV Jurisdiction):</b>  | Mr. Christopher Paul De Cure, OAM<br>Australian Consulate-General<br>2029 Century Park East, Suite 3150<br>Los Angeles, CA 90067<br>Phone: (310) 229-2300<br>Fax: (310) 229-2380<br>General inquiries: <a href="mailto:losangeles@dfat.gov.au">losangeles@dfat.gov.au</a>   |
| <b>Trade Office (NV Jurisdiction):</b>  | Australian Trade Commission (Austrade)<br>Phone: (310) 282 7240<br>General inquiries: <a href="mailto:info@austrade.gov.au">info@austrade.gov.au</a>  |
| <b>Foreign-owned Companies in NV:</b>   | Aristocrat Technologies (gaming technology), Las Vegas<br>Bovis Land Lease (project management & construction), Las Vegas<br>Greystone Vacuums USA (vacuums), Las Vegas<br>Hydro Conduit (concrete pipes), Sparks and Henderson<br>Minelab USA (metal detectors), Las Vegas<br>Peter Lik Group Usa (art gallery), Las Vegas<br>Tailor Aquaponics Worldwide, Inc. (cultivating marine or freshwater fish), Las Vegas   |
| <b>Renewables:</b>  | Renewable energy is an essential part of Australia's low emissions energy mix and is important to Australia's energy security. Australian Government support for renewable energy assists industry development, reduces barriers to the national electricity market, and provides community access to renewable energy.<br><br>Solar and wind energy sources are being harnessed on a comparatively small scale, and are at the stage of commercialization. Other sources are being investigated and considered, such as geothermal and wave power.<br><br>Solar Systems is to build the world's most advanced photovoltaic (PV) heliostat solar concentrator power station in north-western Victoria. The 154 MW, A\$420 million project, will generate 270,000 MWh per year, enough for more than 45,000 homes. Full commissioning is expected in 2013, with the first stage to be completed in 2010.<br><br>Windorah (population 100), an outback town in south west Queensland has a 5 dish, AUD4.5M solar farm which commenced operation in December 2008. The \$4.5 million Windorah solar farm's five dishes worked together for the first time in December 2008.<br><br>SLIVER Cell™ photovoltaic technology uses just one tenth of the silicon used in conventional solar panels while matching power, performance, and efficiency. Origin Energy is presently developing SLIVER modules for commercialization at its A\$20M pilot plant in Regency Park, South Australia. |
| <b>U.S. Embassy in Australia:</b>   | Embassy Location: Moonah Place, Yarralumla, Canberra<br>Australian Capital Territory 2600<br>Mailing Address: APO AP 96549<br>Telephone: [61] (02) 6214-5600<br>Fax: [61] (02) 6214-5970  |
| <b>Other Information:</b>   | <i>Sydney Morning Herald</i> <a href="http://www.smh.com.au/">http://www.smh.com.au/</a><br><i>Canberra Times</i> <a href="http://www.canberratimes.com.au/">http://www.canberratimes.com.au/</a><br><i>Australian Financial</i> <a href="http://www.afr.com/">http://www.afr.com/</a>  |