

### **Nevada's Global Engagement and Your County**

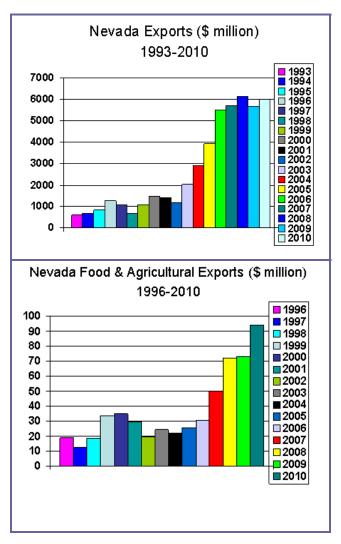
#### A Proven Force in Creating New jobs

### **State of Nevada Washoe County**

It took the history of our state from 1864 to 2000 to increase our exports of goods from zero to \$1.48 billion. From 2000 to 2008, Nevada's exports rose to \$6.12 billion (see chart at right), an increase of 313 percent in eight short years. From 2002-2009, our food and agricultural exports increased 274 percent. These \$6 billion in exports are achieved by 400+ exporters who support approximately 46,000 jobs¹ in Nevada that pay on average 17 percent more than similar jobs in non-export areas.

Nevada is also home to 197 foreign companies<sup>2</sup> who employ 37,000 Nevadans<sup>3</sup>. These companies have invested an estimated \$40 billion in infrastructure in Nevada. Listed below are the exporters and foreign companies of record in your county. Helping us to help these companies expand by growing their exports or investment is one of the fastest ways to create new high-paying jobs for Nevadans.





#### **Nevada-based Exporters in Washoe County**

Business Name	City	Number of Employees	Line of Business
Advanced Composite			
Technologies	Sparks	5 people	Builds hardware out of fiber reinforced materials.
AIQ Systems	Reno	4 people	Investment Software
Airport Authority of Washoe	Davis	040	Reno/Stead Airport (4SD) is a general aviation airport
County	Reno	240 people	with 5000+ acres available for business development
Altair Nanotechnologies Inc.	Reno	85 people	Advanced ceramic nanotechnology materials, chemical engineering and controlled nanoparticle manufacturing.
American Assay Laboratories	Sparks	25 people	Chemical Analysis-Mineral, Metal or Environmental
Anachemia Science	Sparks	10 people	Laboratory supplies and chemicals, primarily serving the mining industry
	· · · · · ·		
Analytical Instrumentation	Reno	50-75 people	Transmitters sensors
Applied Photonics Worldwide	Reno	3 people	nanotechnology
Athena Online	Reno	3 people	Knowledge delivery in global organizations



Bayshore Truck Equipment Co.	Sparks	4 people	Drive train components
	Sparks	4 people	Manufacture and assemble permanent magnets that
Bear Paw Magnetic Tools, Inc.	Reno	5 people	need no recharging Columns and resins for high performance liquid
Benson Polymeric	Sparks	2 people	chromatography  Distributor of adhesives, sealants, dispensing & cleaning
Bergdahl Associates	Reno	7 people	systems
Bruce Industries, Inc.	Reno	100+	Manufacture aircraft lighting and work lights
Bulbman	Reno	50-75 people	light bulb distributor
CareBorne, Inc.	Reno	12 people	Crutch Design and Sales
Castelli USA	Reno	4 people	Customized business accessories. Appointment books, journals, notebooks.
Clareblend, Inc.	Reno	5 people	Electrology, Skin Care Equipment
Colliers International	Reno	25 people	Commercial Real Estate Consulting and Brokerage Services
Colorite Plastics Company	Sparks	100+	Manufactures garden hoses and PVC Pellets
Comstock Cards, Inc.	Reno	6 people	Adult humor greeting cards
Coral LLC	Incline Village	9 people	Coral Calcium - Above Sea Natural Minerals Finished products, raw material.
Crestwood Cutter, Inc.	Reno	3 people	Hand held box openers
Orestwood Outter, me.	ROTO	о реоріс	Organic and Fair Trade Specialty Teas (Packaged, Loose
Davidson's, Inc.	Reno	10 people	and Gifts)
DBI Company	Reno	2 people	marketing company
Dipaco, Inc.	Reno	28 people	Worldwide distributor of diesel parts and test equipment Manufactures seismic isolation bearings for foundations
DIS, Inc.	Sparks	20 people	(re. Earthquakes) strategic marketing, pubic relations, corporate websites,
DM Productions	Reno	11 people	capital acquisition
Duraflex International Company	Sparks	20 people	Manufacturer of Diving Boards and Diving Stands
Eagle-Picher Minerals Inc.	Reno	40+ people	Mining and Manufacturing
Ebara International Corporation	Sparks	150 people	manufacture progenic pumps
EGL Eagle Global Logistics	Sparks	29 people	Freight Forwarder
Elform Inc.	Wadsworth	2 people	wholesale distributor for electronic components
Emery Worldwide	Reno	4 people	Freight forwarders
Evco Plastics	Reno	60 people	Plastic injection molding
FallLine Corporation	Reno	28 people	Manufactures polyurethane products
Fort Dearborn Company	Sparks	100+	Food/beverage labels
Fortifiber Corporation	Reno	15 people	Paper manufacturer/converter
Frontline Systems, Inc.	Incline Village	12 people	Optimization software electronic bingo daubing devices & bingo hall
GameTech International, Inc.	Reno	245 people	management systems
Geothermal Development Associates	Reno	12 people	Geothermal consulting and engineering
Globe Turbocharger	Reno	22 people	manufacture turbochargers for large working ships
Griffin Transport Services	Reno	40-50 people	Third party international logistics provider/foreign trade zone operator
Hamilton Company	Reno	400 people	Scientific research supplier
Haws Corporation	Sparks	150 people	Drinking fountains, emergency equipment such as eye, face wash stations
Heavy Equipment Parts Company	Reno	50 - 75 people	hydraulics and gaskets
Heller Laboratories	Sparks	3 people	Medical instruments for hospital laboratories
Hunter Refractories, Inc.	Sparks	6 people	Manufactures cupels and crucibles for gold mining
IGT Systems	Reno	2,800 people	Gaming machines, gaming operations and gaming systems;
Infrared, Inc.	Reno	10 people	Infrared and thermal imaging cameras and surveillance



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systems

International Game Technology J. Hofert Co./Holly Decorations,	Reno	100+ people	gaming technology
Inc.	Sparks	30 people	Christmas lights and ornaments
Just Refiners (USA), Inc.	Sparks	5 people	refinery
JV Western Distribution, Inc.	Sparks	15 people	Third party warehouse and distribution center
Kappes, Cassiday & Associates	Reno Reno	50 people	Engineering Firm Branded Candy
Kimmie Candy Co.	Reno	20 people	Build overhead rail systems for meat processing and
Le Fiell Company, Inc.	Reno	30 people	material handling, as well as custom metal fabricating products & services for geology, prospectors, mining,
Legend, Inc.	Sparks	25 people	metallurgy assaying, environmental & geotechnical
McKernan, E.J. Company	Reno	40 people	Manufacture packaging components
Menezes Bro's, Inc.	Sparks	32 people	Alfa cube, alfa hay
Microflex Corporation	Reno	100+	Manufactures synthetic and natural rubber latex gloves
	_	1 person +	
Mineral Business Appraisal	Reno	contractors	resource for solid mineral property appraisal
NC Auto Parts	Reno	150 people	Auto Parts
Nev-Cal Transportation Services	Reno	100 people	trucking company
Nichols Consulting Engineers	Reno	30 people	civil engineering firm
Organic Herb Trade	Reno	40 people	Produce Organic Herbs
Ormat, Inc.	Reno	100+ 40-60	Geothermal and recovered energy
PanaVise Products, Inc.	Reno		Mounting devices
Patagonia, Inc.	Reno	100+	Technical outerwear and sportswear
Polymer Plastics Corporation	Reno	8 people	Distribution and fabrication of sheet, rod and tube
Precision Display Technologies	Reno	10 people	Display for flight simulation
Precision Rolled Products, Inc.	Sparks	100+	High temperature alloy metal
Protection Technologies, Inc.	Reno	25 people	Security paper based in-the-box protective packaging systems and
Ranpak Corp.	Reno	10 people	products
Raven Electronics	Sparks	14 people	Orderwire, M4, satellite communication device
Reade Advanced Materials	Sparks	4 people	Organic material, fine metals
RJI International Corporation	Reno		Heat shrink labels, tampor-evident seals
Rust Bullet	Sparks	11 people	Rust Inhibitor Paint
Screen Printing Systems, Inc.	Sparks	4 people	Screen Printing  Manufactures electronic acquirity products, magnelocks
Securitron Magnalock Corporation	Sparks	100+	Manufactures electronic security products, magnalocks, power sources  Manufactures temperature sensing equipment for large
SEI	Reno	8 people	industrial furnaces
Sermines, Inc.	Sparks	2 people	Mining Consulting Company
	·		Skiving, Roller Burnishing, Machines and patented
Sierra Machinery, Inc.	Reno	50 people	Tooling Sierra Pacific Power Company provides water, gas, and
			electric utilities to Reno and Sparks and electricity to
Sierra Pacific Power Company	Sparks	100+	Northern Nevada
Sierra Packaging & Converting	Sparks	85 people	Manufacture flexible packaging
Corp. Silver State Transportation	Verdi	30 people	Freight Forwarder
Sinclair Imports		15 people	Bicycle parts
Omorali imports	Reno	50-100	Dicycle parts
Skagen Designs, Ltd.	Sparks	people	Watches
Sliger Designs	Reno	39 people	Computer enclosures
Sputtering Materials, Inc. Stedham Electronics Corporation	Reno Incline Village	25 people 10 people	Sputtering targets Sensors for robotics and automation
ThermoCare, Inc.	Sparks	6 people	Veterinarian Incubators
Tripp Plastics	Reno	100+	Plastic products
Tyco Valves& Controls	Sparks	170 (NV)	Manufactures valves Medium & Heavy Truck Tires, Off-The-Road,
Tyres International	Sparks	19 people	Construction, Farm & Earthmover Tires
Univenture Packaging & Systems	Incline Village	50 people	Vinyl sleepers for CD's, binders



US Holland Trade Bridge	Reno	1 person	helping dutch companies in US & US companies in the Netherlands
VIP Travel	Verdi	1 person	travel agent
Wells/Bloomfield	Reno	100+	Food service
Westec	Reno	3 people	Agricultural distributor

#### Foreign-held Companies in Washoe County Number of

Business Name	Country	Employees	Line of Business
Ducinioso Manie	Country	Employees	Power and automation technologies and services;
			manufacture transformers, switchgear, circuit breakers,
Abb INC	Switzerland	20-49	cables and associated equipment.
Agnico- Eagle Limited	Canada	10-19	Gold, silver, copper & zinc mining production.
- J			Provides design and consulting services for the natural
AMEC Earth & Environmental	England	1-4	resources and earth and environmental sectors.
ANACC Industrial 8 Infrastructura	England	4.4	Provides design and consulting services for the natural
AMEC Industrial & Infrastructure	England	1-4	resources and earth and environmental sectors.
Anachemia Science	Canada	5-9 20-49	Manufacturer of chemicals, lab and mining supplies
Bakemark USA	Netherlands	20-49	manufactures anddistributes fine bakery products Mfr./sales/marketing of air damper actuators for the
Belimo Aircontrols USA INC	Switzerland	10-19	HVAC industries.
Boehringer- Ingelheim	Germany	59	Distributes prescription pharmaceuticals
Coats & Clark Inc.	Scotland	1019	Threads, yarns, and sewing notions
Cunningham Lindsey US INC	Canada	1-4	Insurance claims services
Dantherm Filtration	Denmark	1-4	Manufactures Nordfab ducting & industrial ventilation
DSM Food Specialties	Netherlands	1-4	Mfr. of life sciences and performance materials.
i de la companya de			Mfr. industrial pumps and related equipment; water and
			air transportation systems, precision machinery and
Ebara International Corporation	Japan	100-249	communications systems.
Enel Geothermal LLC	Italy	1-4	Geothermal
EP Minerals, INC	Netherlands	20-49	Mfr. industrial machinery products for the automotive, aerospace, defense and construction industries.
LF Willierais, INC	Netherlands	20-49	aerospace, derense and construction industries.
Ferguson Enterprises INC	England	5-9	Mfr. plumbing and heating supplies and equipment.
Ferguson Fire & Fabrication	England	5-9	Mfr. plumbing and heating supplies and equipment.
Firestone Metal Products Company	Japan	10-19	manufactures and installs fire safe products
Company	Japan	10-19	Provider of highly engineered forged, cast and other
Firth Rixon Viking	England	50-99	specialty metal products.
Fukijikura USA, INC	Japan	10-19	Mfr. wire and cable.
			Mfr., distribution and marketing of semiconductors and
Future Electronics Inc	Canada	5-9	passive, interconnect and electro-mechanical
	Canada	10-19	components.
Gemcom USA INC	Canada	10-19	Software Publisher Group of consulting companies, specializing in ground
Golder Associates	Canada	10-19	engineering and environmental services.
Holiday Inn	England	20-49	Hotel Management
Holiday Inn Express Hotels &	g		
Suites	England	10-19	Hotel Management
Hydro Conduit Corp.	Australia	20-49	Manufacturer of concrete pipes
Laterale al. 110A	0	40.40	Door locks and hardware products sales and
Interlock USA, Inc	Sweden	10-19	manufacture.
Inter-Tel/ Mitel	Canada	100-249 20-49	communication
Jared The Galleria of Jewelry  JFC International INC	England	20-49 1-4	Retailer of fine jewelry  Mfr. say related says see and pharmacouticals
Kassbohreer All Terrain Vehicles,	Japan	1-4	Mfr. soy related sauces, wine and pharmaceuticals.
INC	Germany	100-249	Manufacturer of snow-grooming tractors and attachments
Kay Jewelers	England	1-4	Retailer of fine jewelry
Kuehne & Nagel Contract			
Logistics	Switzerland	1-4	Freight forwarding and logistics services.
Ledcor Construction	Canada	10-19	Engaged in Construction



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Lee Hecht Harrison	Switzerland	1-4	Provides personnel services to businesses worldwide including temporary help, placement of permanent employees, outsourcing, and training and testing of temporary and permanent workers.
Micro Matic - Denmark	Denmark	20-49	. , .
Minefinders USA Inc	Canada	20-49 5-9	Micro Brewing Equipment - Warehouse Gold and Silver ore mining
Willelinders USA Inc	Cariaua	5-9	Provider of integrated communications solutions that
Mitel Networks	Canada	100-249	focus on blending technology with the human interface.
Molten USA	Japan	1019	Athletic equipment
Ormat Technologies Inc.	Israel	50-99	geothermal power
Pacific Rim Mining Corporation	Canada	1-4	Gold Mining
Polyvision	Singapore	50-99	Optical lenses - injection molding
Racan Industries	Canada	10-24	Air handling products for air conditioners
Rittal Corporation	Germany	10-19	Mfr. electric/electronic enclosures.
Robert Bosch Tool Corporation	Germany	1-4	Mfr. automotive components and equipment, power tools, household appliances, automation systems and packaging machines.
Sarstedt INC.	Germany	14	Distributes medical and scientific instruments (plastic test tubes)
Securitas Security Services USA	Sweden	250-499	Provides security guards and cash transport services and provides and maintains alarm systems.
Securitron Magnalock Corporation	Sweden	50-99	Door locks and hardware products sales and manufacture.
Shred- It Reno	Canada	5-9	Secure on-site document destruction.
Skagen Designs Ltd.	Denmark	50-99	Manufactures eyeware, jewelry and office decorations
Smart-Tek Solutions Inc.	Canada	10-19	Burgular Alarm systems monitoring
Stantec INC	Canada	50-99	Provides professional design and consulting services in planning, engineering, architecture, interior design, landscape architecture, surveying and project management.
Staybridge Suites	England	10-19	Hotel Management
Staybridge Suites	Liigiana	10 10	Manufacturer of titanium & nickel-based alloy steels for
Thyssen Krupp	Germany	100-249	automotive & aerospace industries
UBS Financial Services INC	Switzerland	20-49	Banking, securities trading and underwriting, asset management and corporate finance services.
UBS Financial Services INC	Switzerland	20-49	Banking, securities trading and underwriting, asset management and corporate finance services.
USA Tsubaki	Japan	59	Warehouse Industrial conveyor chains
Veka West, INC	Germany	50-99	Manufactures extruded vinyl windows & doors
Vicor International	Singapore	14	Emergency, fire, safety, military equipment
Yajima USA	Japan	59	Structural Steel Fabrication
Yellow Book USA	England	1-4	Independent publisher of Yellow Book Directories.

<sup>(1)</sup> U.S. Department of Commerce estimates



<sup>(2)</sup> NCED data

<sup>(3)</sup> Bureau of Economic Analysis (BEA), 2008