



## Nevada's Global Engagement and Your District A Proven Force in Creating New Jobs

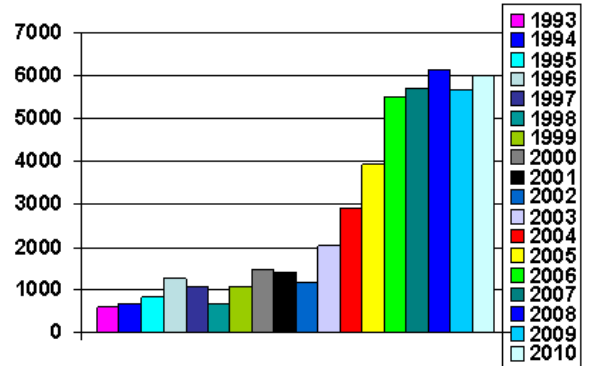
### Nevada State Senate Washoe County District 3

It took the history of our state from 1864 to 2000 to increase our exports of goods from zero to \$1.48 billion. From 2000 to 2008, Nevada's exports rose to \$6.12 billion (see chart at right), an increase of 313 percent in eight short years. From 2002-2009, our food and agricultural exports increased 274 percent. These \$6 billion in exports are achieved by 400+ exporters who support approximately 46,000 jobs<sup>1</sup> in Nevada that pay on average 17 percent more than similar jobs in non-export areas.

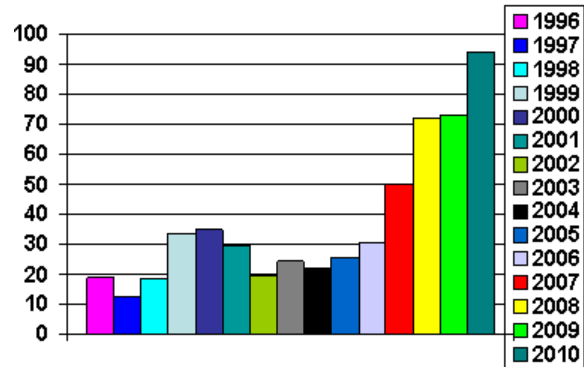
Nevada is also home to 197 foreign companies<sup>2</sup> who employ 37,000 Nevadans<sup>3</sup>. These companies have invested an estimated \$40 billion in infrastructure in Nevada. Listed below are the exporters and foreign companies of record in your district. Helping us to help these companies expand by growing their exports or investment is one of the fastest ways to create new high-paying jobs for Nevadans.



Nevada Exports (\$ million)  
1993-2010



Nevada Food & Agricultural Exports (\$ million)  
1996-2010



### Nevada-based Exporters in Washoe County District 3

Business Name	City	Number of Employees	Line of Business
Analytical Instrumentation	Reno	50-75	Transmitters sensors.
Applied Photonics Worldwide	Reno	3	Nanotechnology.
Athena Online	Reno	3	Knowledge delivery in global organizations.
Clareblend, Inc.	Reno	5	Electrology, skin care equipment.
Coral LLC	Incline Village	9	Coral calcium - above sea natural minerals finished products, raw material.
Davidson's, Inc.	Reno	10	Organic and fair trade specialty teas (packaged, loose and gifts).
Dipaco, Inc.	Reno	28	Worldwide distributor of diesel parts and test equipment.
DM Productions	Reno	11	Strategic marketing, public relations, corporate websites, capital acquisition.
Fortifiber Corporation	Reno	15	Paper manufacturer/converter.
Heavy Equipment Parts Company	Reno	50 - 75	Hydraulics and gaskets.
International Game Technology	Reno	100+	Gaming technology.

## Exporters in Washoe County District 3 continued

Kappes, Cassiday & Associates	Reno	50	Engineering firm.
Le Fiell Company, Inc.	Reno	30	Build overhead rail systems for meat processing and material handling, as well as custom metal fabricating.
McKernan, E.J. Company	Reno	40	Manufacture packaging components.
Microflex Corporation	Reno	100+	Manufactures synthetic and natural rubber latex gloves.
Nev-Cal Transportation Services	Reno	100	Trucking company.
Nichols Consulting Engineers	Reno	30	Civil engineering firm.
Organic Herb Trade	Reno	40	Produce organic herbs.
Ormat, Inc.	Reno	100+	Geothermal and recovered energy.
PanaVise Products, Inc.	Reno	40-60	Mounting devices.
Patagonia, Inc.	Reno	100+	Technical outerwear and sportswear.
Ranpak Corp.	Reno	10	Paper based in-the-box protective packaging systems and products.
Rust Bullet	Reno	11	Rust inhibitor paint
Sermines, Inc.	Reno	2	Mining consulting company.
Skagen Designs, Ltd.	Reno	50-100	Watches.
Sputtering Materials, Inc.	Reno	25	Sputtering targets.
Tyco Valves & Controls	Reno	170 (NV)	Manufactures valves.
VIP Travel	Reno	1	Travel agent.

## Foreign-held Companies in Senate Washoe County District 3

Business Name	Country	Number of Employees	Line of Business
Golder Associates	Canada	10-19	Group of consulting companies, specializing in ground engineering and environmental services.
Agnico- Eagle Limited	Canada	10-19	Gold, silver, copper & zinc mining production.
Pacific Rim Mining Corporation	Canada	1-4	Gold Mining
Stantec INC	Canada	50-99	Provides professional design and consulting services in planning, engineering, architecture, interior design, landscape architecture, surveying and project management.
Skagen Designs Ltd.	Denmark	50-99	Manufactures eyewear, jewelry and office decorations.
Jared The Galleria of Jewelry	England	20-49	Retailer of fine jewelry.
Thyssen Krupp	Germany		Manufacturer of titanium & nickel-based alloy steels for automotive & aerospace industries.
Veka West, INC	Germany	50-99	Manufactures extruded vinyl windows & doors.
Ormat Technologies Inc.	Israel	50-99	Geothermal power.
Firestone Metal Products Company	Japan	10-19	
Fukijikura USA, INC	Japan		Manufacture wire and cable.
USA Tsubaki	Japan	5-9	Warehouse Industrial conveyor chains.
Yajima USA	Japan	5-9	Structural steel fabrication.
Bakemark USA	Netherlands		
DSM Food Specialties	Netherlands		Manufacture of life sciences and performance materials.
Polyvision	Singapore	50-99	Optical lenses - injection molding.
UBS Financial Services INC (2)	Switzerland	20-49	Banking, securities trading and underwriting, asset management and corporate finance services.
Lee Hecht Harrison	Switzerland	1-4	Provides personnel services to businesses worldwide including temporary help, placement of permanent employees, outsourcing, and training and testing of temporary and permanent workers.
Abb INC	Switzerland	20-49	Power and automation technologies and services; manufacture transformers, switchgear, circuit breakers, cables and associated equipment.

(1) U.S. Department of Commerce estimates

(2) NCED data

(3) Bureau of Economic Analysis (BEA), 2008